

# THE DENVER AND RIO GRANDE WESTERN RAILROAD COMPANY

DENVER 1, COLORADO

H. F. ENO  
PASSENGER TRAFFIC MANAGER

C. J. DOMBROW  
ASSISTANT PASSENGER TRAFFIC MANAGER

August 23, 1949

File: 611-4

Mr. Horace G. Frantz  
Frantzhurst Rainbow Trout Co., Inc.  
Salida, Colorado

Dear Mr. Frantz:

Your letter August 19.

I talked to Mr. Pierce on the phone about this matter and asked him to explain our situation to you. I am not sure that he made it entirely clear, but the fact remains that we will have to stand an out-of-pocket cost of \$463.39 to provide the special service requested. I do not usually divulge these figures but I want you to have the picture in this instance. This does not include any overhead expense or supervision costs whatever. I think you will agree a railroad company is entitled to something for its services and we feel particularly that in view of the risks we run in handling passengers, in the event of some kind of unforeseen accident, we must have some reimbursement to offset the risks involved. We, of course, do not anticipate any trouble of this kind, but we always have it in mind.

Frankly it is a bit puzzling to me why the difference of \$100 in the net rate would create a serious problem in a group of 200 persons. Presumably, they are flying their private airplanes from all corners of this part of the country to attend this gathering. Surely all of them can afford the difference between the amount you have specified and the amount we feel we must ask for to provide this service. As a matter of fact, if we operate this service, it is probably going to mean considerable additional expense in relocating the narrow gauge equipment; and it will mean some loss of revenue to us in the Durango-Silverton territory where it is now being operated to capacity.

I regret very much I am not in position to reduce the original requirement quoted; that is, a minimum of \$600 plus tax, or \$690 for the operation.

If we are going to operate this train it will be necessary that we have information in the very near future.

Yours very truly,



HFE:ss

THE DIRECT CENTRAL TRANSCONTINENTAL ROUTE