

# Merry Christmas

## NO BETTER PLACE IN WORLD THAN RIGHT HERE IN CHAFFEE

Again we come to the end of the year. It has been full of blasted hopes as all years are and yet, the year is rounding out with indications of a realization of possibilities such as Salida has never known.

We of the business men as well as those of the wage earners know that times have been rather hard for the few years past. We all know that money was hard to get, that bills were hard to pay, but with the dawn of this coming year the dim lights of the past are brightening, commercial activities are renewing their former aggressiveness, farming is showing signs of coming into its own, mining conditions are improving wonderfully, granite is being shipped steadily, railroad business is booming, stores are looking toward a much more prosperous year, our creamery is on a substantial basis and during the past year tons of butter have gone to distant markets, and so on, and lumbering will be one of our biggest assets.

Beginning with the first of February, the National Lumber & Creosoting company will start operations with about a hundred men or more. This company has purchased a great deal of ground, in addition to their regular holdings, which they will hold for expansions and in fact an extensive building program is planned for the coming year. There are also promises that the Telephone and Telegraph companies will have all their poles treated here.

With the reorganization of the Denver & Rio Grande Western Railroad, business for the coming year will increase many hundred fold. With the addition of the contract with the A. R. T. people, all the way from twenty to forty cars of perishables will go through Salida. This was the business that was taken away from us years ago and up to the present time we were not able to regain. About forty to fifty cars for the lumber people will be shipped out of the city and all this will mean more track men, more train crews, more shop work and what-not.

The new hospital for the Denver & Rio Grande, with Dr. Curfman in charge, is another of the substantial additions to the city. This is the general hospital for the entire system and people from many states come here for treatment. In addition to this, is the Red Cross hospital and the physicians, especially Dr. Cochems, are national characters, known from one end of the United States to the other.

With the re-opening of the Rawley mine, which will employ hundreds of men, the Cocomongo mine with nearly a hundred men, the Orient iron mine is shipping an average of four cars per day and with the certain re-opening of the smelter which will employ about two hundred men, with two of the best and soundest banks in the state paying interest amounting to thousands and thousands of dollars yearly, Salida is destined to grow and grow substantially and on a solid basis.

Salida granite, admittedly the finest in the world, is shipping many more cars per week to points over the country. Our schools are on the accredited list, our churches are all substantial, our people are among the best in the world. Our social activities are selective, our movie house, under Senator and Mrs. Kelly, ranks with any in the state in towns of this size and with the extensive improvement they are contemplating in the spring will give us a show house any town will be mighty proud of.

To any who are looking for an investment, for a location, for a health resort, nowhere can offer more.

When Mr. Pyeatt, president of the Rio Grande Western, viewed the Poncha Hot Springs, he declared they were far superior to the famed hot springs of Arkansas and that if more modern conveniences could be erected, he would advertise it over the entire United States. In addition to these, are the Hortense Springs and the Wellsville Springs.

In this brief review of the resources and the activities of Salida and Chaffee county, we have been able to touch only the surface. We were not able to give anything like the full story, but if the people who read this paper will take it upon themselves to write their friends of Salida and her wonderful resources and the wonderful opportunities, our little town of 5,000 people, nestling in the highest and the most picturesque mountains in the country, will become one of many times five thousand.

Wishing all a Merry Christmas and a Happy New Year, we are,  
Your Salida Record.

## Fish and Game Club Has Made of Chaffee County a Place of Sportsman's Raptures

BY W. L. BRITTON.

The Chaffee County Fish and Game Protective Association and what it stands for,

This club was organized about five years ago with Mr. Hay as president and O. R. Meacham as secretary, for a period of approximately three years. Later W. L. Britton was elected president with Will Crylie vice-president and Will Rush secretary. The board of managers at this time consists of Messrs. C. B. Mack, Joe Cuenin and Harve Swain.

This association, since organizing, has distributed approximately two million fish in the streams adjacent to Salida. It has constructed four retaining ponds in which are kept the fry until they are fingerling size. These retaining ponds are of great value in the propagation of fish, since to turn the small fry loose in the streams during high water, or to place them where larger fish may get them, means ordinarily,

the loss of practically all of them. With the aid of the ponds they are kept until they attain a size sufficient to protect themselves, when they are released and go in to the larger streams. The locations of the various retaining ponds are as follows: One at the George Everett ranch on the Big River, from which 100,000 fingerlings were released this year and which now contains the same number of Eastern Brook fingerlings which have made such excellent growth that they are now from four to six inches in length; these fish will be turned into Big River next spring. One pond at the county farm, known as the Crylie retaining pond, from which there were 50,000 Lochleven turned into the Big River this last spring; one pond at the Glick ranch, from which 100,000 fish were turned into the Little River the past spring, one-half of which were Eastern Brook and the other half Native trout; one pond on the

Hutchinson ranch, which is of sufficient size to take care of 200,000 fry until they reach the fingerling size.

The association at this time has a membership of approximately 250 members and it is affiliated with the State Game and Fish Association. The Chaffee County Game and Fish Protective Association stands for the better protection of game and fish, and the stocking of all streams with fish, and for the protection of our forests against fire by careless campers and fishermen. It is urged that every member of the association and every good sporting citizen be careful where he throws his cigarettes when fishing, hunting or camping, and to make sure that they are absolutely out before throwing them away. It is further urged that all members make it a part of their duty to instruct campers in the precautions necessary to prevent fires, since forest fires not only destroy the timber but cause the snow to melt and

the water to run off in a short period, which has the effect in numerous instances of causing the streams to totally dry up, thus killing all fish within them.

The officers of the association are extremely interested in the fish in the City Fountain that have contracted some kind of fungus which has killed some of the speckled beauties, and were exceedingly glad to assist the street commissioner, Mr. Holman, and his crew in giving the fish a bath in strong salt water. In addition, Mr. Frantz, owner of the fish hatcheries at Colorado Springs and Salida, happened to be at this point when this work was being done and being a good sport and much interested in wild life, he volunteered his services to the extent that he helped strip the fish and also assisted in separating the males from the female fish. Mr. Frantz advised that we keep the different sexes separated

Continued on back page

## The Holy Child



## Mining Coming Back to Its Own Selective Flotation Process Responsible Large Properties Resume Work

BY R. J. MURRAY

State Mine Inspector, Dist. No. 3. I have been asked by the editor of The Record to say a few words relative to mining in general.

Mining, as we all know, has just passed through years of vicissitudes and is only now coming back to its own. The separation and recovery of zinc and lead from mixed sulphide ores by selective flotation is now a certainty and will be a boon to mining districts where these ores predominate.

Right within our doors there are large deposits of silver-lead-zinc sulphide ores that could not be mined profitably. Recent engineering in-

ventions have been developed whereby these same ores can be separated at the mines or at custom mills with a fair profit to the miner and operator.

Big interests are sending out their scouts to locate, if possible, other Monarchs, Leadvilles and Bonanzas. The coming year will see the return of the prospector and his burro in greatly increased numbers. Mines that have been inactive for years will shortly resume operations. Mining has come back. The metals are needed, and Colorado will soon take her place as one of the greatest wealth producers in this country.

For years mining has been overlooked, caused partly by the mad scramble for oil and its pecuniary benefits. Suffice to say, however, that with the increase in the price of metals, and with the metallurgical problems solved by the milling industry, that capital invested in conservative mining will be offered higher returns than it has ever before.

The most important factor behind the revival of mining is the present scarcity of lead. Records for the year 1924 show that 690,493 tons of base bullion and lead ores were produced from both foreign and domestic sources during the past year. The consumption of lead alone in this country, for the different purposes for which it is being used, amounted to 827,400 short tons. This discrepancy between the supply and the demand is the real and hurried cause of the stimulation of the metal mining industry today. In the manufacture of automobiles and batteries alone records show that during the past year these two important industries used 180,700 tons of lead.

Financing mining for the past few years has been an up-hill game, but with the increase in prices and better markets for our metals it will be much easier to get capital interested with us, and to push mining to the front, for when mining is good other lines of business are good.

The new year is drawing near, so it behooves all of us to get behind mining and boost it, for the simple reason that whatever mining does we will get our proportionate share. Let us co-operate among ourselves and resolve to boost and not knock the other fellow's game, whether it be railroading, manufacturing, mining or whatnot.

With this spirit in view, let us hope that the coming year will be more prosperous.

During November Colorado produced 1,144,960 tons of coal.

## CO-OPERATION IN MARKETING URGED BY LOCAL FARMERS

BL JOS. H. SPENCE.

The present Farmers' Union organization, known as Chaffee Local No. 408, and affiliated with the State Association of Livestock Marketing and Insurance, was begun July 8, 1823. This body has undergone quite steady growth, the number of members at present being such as to allow them to send three representatives to the state convention in Denver next month, whereas last year, membership allowed but one delegate.

Organized by T. E. Howard, while here during a convention of the B. of L. F. & E., the association carries insurance covering damages by fire, hail and crop failures and is an incorporated Colorado company and is adopted by many of the farmers and stockmen in the rural communities surrounding Salida.

A livestock shipping association has been formed; also a co-operative marketing committee, a legislative committee and a social committee. Excellent results have been obtained by the formation of the Union, inasmuch as there is better seed and livestock production, and a betterment in general of business and agricultural conditions.

Let us bring to bear upon our readers the importance of co-operation, of the great number that are carrying on and on the task of agriculture production. Do those of the agricultural throng realize the imminence of their industry. With agricultural production for one year equal to the world's output of gold for twenty years. Converted into cash, one year's crops would pay Europe's war debt. The industry upon which human activity depends for an existence upon this earth. The mother of all industry and yet at this age only partly organized. The leaders of our great nation demanding us to unite our industry so we may be dealt with intelligently and given a place in the economics of our nation. The leaders and founders of our nation have taken into consideration every phase of our industry, the scientific production question.

Continued on Page Five

## Salida's Courtesy

It is indeed a pleasure to meet with occurrences of courtesy such as one commonly encounters in Salida. Perhaps we home-folks grow accustomed to it, but sometimes we are brought up sharply when we visit other cities, particularly larger ones than our own. However, visitors to Salida always seem impressed by the kindness and respect shown to them by shop-keepers and citizens here.

Just walk down F street some morning when folks are going to work, and even though the thermometer may be hovering about zero, smiles and cheery greetings certainly are not frozen upon countenances; instead there are hearty exchange of greetings and friendly handshakings. Such things make a casual observer or an out-of-town visitor feel quite at home, and surely business is aided very materially by genial proprietors and engaging clerks. A popular card displayed prominently about town, "Keep Smiling," seems to realize its own rewards in Salida.

## SALIDA THE HEALTHFUL

Nowhere in the United States can there be found a spot that holds more for the healthseeker than right here in Salida and the many mineral hot springs that are tributary to the city.

People come from all over the U. S. to taste of the health giving properties of the Hortense Springs, the Poncha Springs, the Wellsville Hot Springs. These are natural heated waters and at Hortense one of the cottages is heated by this means, no artificial warming other than this water is used.

# LETTUCE GROWERS' AVERAGE ABOVE REST OF COLORADO

BY W. J. BROADHEAD

The writer has visited several of the principal lettuce districts since the season closed and in every case has found that our averages are way above the averages of the rest of the state for the season in which we shipped, namely, from July 28th to October 8th. It is true that one other district which shipped some forty cars in July when prices were high, and which district shipped very little during the low prices, from August 10 to September 10th, did beat us about forty cents on lettuce, but that is not a fair comparison. On peas, we beat every district in the state by over a dollar a crate and we beat the state average on cauliflower. There were thousands of crates of lettuce, peas and cauliflower which did not pay growers one cent and on which many growers received due bills.

The association has been a big benefit to this community in many ways. It has kept most of the money here at home by operating its own packing plant. This past year we paid out over \$7500 for labor, averaging about \$500 per week. We paid out over \$6500 on bonds, nearly \$1000 on interest, \$53500 to growers and over \$4600 on ice, most of which went to Buena Vista. This makes a total of over \$75000, most of which went to Buena Vista people. In addition to this, something over \$10000 was paid out to pea pickers in this district the past season, so it can be safely said that the association brings in over \$70000 year to this community which would not be brought in if it were not for the association.

### Cost of Packing.

Counting two pony cauliflower crates equal to one lettuce crate, we shipped about 30,000 crates this year and paid out in cash something over \$15,000 for crates and ice, or about fifty cents per crate.

This was possible because we had material left over from the year before. All the profit from the sale of Salida materials and platform, also from Wingo district was used in making refunds to growers there and in paying off all outside bonds, amounting \$3,450 for the bonds and about \$900 for refunds.

What we paid out for labor, and material amounted to about 50 cents per crate and we have about \$2,000 worth of packing material on hand, then administration and office expense all year cost nine cents per crate, operating eight cents per crate, (this includes freight, truck and express demurrage and detention, light, power, inspection, etc.) Miscellaneous charges included taxes, insurance, and interest cost 15 cents per crate. So the cost was about 50-9-8-13, or 80 cents per crate, which was all we charged for packing. This amounts to 35 cents on cauliflower and 80 cents on lettuce and peas.

There is considerable misunderstanding about the refunds due from last year which amounted to about 20 cents a crate on lettuce and peas and 10 cents on cauliflower. In view of the low prices this year it was thought best to change the association charge and make the refunds in that way. We charged 80 cents for packing lettuce and peas instead of \$1.00, and 35 cents for packing cauliflower instead of 45 cents.

The profit which the Association made this year was the result of having on hand crates, paper and nails, so that by charging less for packing and not having to buy packing materials, we were able to make a profit and pay off bonds and interest on bonds and still have materials and money left to operate on next year, at the same time reducing bonded indebtedness so that our interest will be less than half next year and we will have that many less bonds to retire next year.

The Association is in better shape than it ever was and another year like this one will put it completely out of debt, so that growers will get more and more out of the selling price as expenses are lowered and debts cleaned up. It is well to remember that had commission men built and paid for the property which the Association has, they would have paid growers less than the Association has and made a bigger profit than the Association has. Then after two or three years of operation they would have paid for all the property, made a handsome profit besides and all the property would have belonged to them instead of the Association.

There has also been a misunderstanding about the salary paid to directors. In 1923, the directors did not

receive one cent and they stood personally responsible for \$20,000 in debts of the Association. When it came through and paid its debts, the directors felt they had done enough so they resigned and although re-elected, they refused to serve again.

A number of growers got together and went to the directors and asked them to serve as managers and draw managers' salaries. This they did and took the salary formerly paid Mr. Lynch, or \$1500, which was divided among the board in 1924.

The same board was reelected in 1925 and the same salary has been divided among them for 1925. This was done after December 1st, as is shown on the supplemental financial report which was just read you. You will note that this salary, based on the shipments for two years, amounts to exactly 5 cents per crate. Surely the board of directors who have served for three years, brought the Association out of bankruptcy and saved the Association thousands of dollars on ice and packing materials, are worth that much. A close estimate shows that in the last two years the directors have saved the Association over 12 cents a crate or over \$7,000. When you consider that the first Association guaranteed its manager \$3,600 a year and a bonus of \$2,400 a year if it was in the treasury, then it is not out of line to pay \$1,500 a year for the board that has brought the Association out of bankruptcy and saved it thousands of dollars every year.

In conclusion, I wish to sincerely thank the board of directors and the growers of this Association for the kindness and hearty co-operation which they have given me and to wish the Association continued success in its future operation.

### Inventory, December 1, 1925.

#### Buildings.

Ice house No. 1 .....	\$1000
Ice house No. 2 .....	2000
Packing shed, Buena Vista....	1000
Packing shed, Nathrop .....	200
Packing sheds, Riverside and Pine Creek .....	250

Total buildings .....

#### Packing Material

6500 lettuce crates at 17c.....	\$1105
200 pea crates at 16c .....	320
1500 cauliflower crates at 12u	180
400 lbs. was paper at 8c.....	32
40 kegs of nails at -5.....	200
Car strips .....	50

1887

#### Platform Equipment.

4 ice crushers, small .....	\$120
2 ice crushers, large .....	80
1 platform scale .....	12
3 lid presses .....	90
2 old engines .....	20
4 steel rollers .....	80
4 wood rollers .....	30
1 5-h.p. electric motor .....	70
1 small electric motor .....	5
Sorting tables and box-making forms .....	15
Miscellaneous tools .....	50
2 steel drum and cable hoists....	100
Nail strippers, hatchets, etc.....	50
Platform trucks .....	5
Bucket elevator and ice hoist....	75

\$782

#### Office Equipment and Supplies.

1 Todd photograph .....	\$ 30
1 billing machine .....	20
1 typewriter .....	70
1 calculator .....	75
1 Dalton adding machine .....	250
Desks, chairs, tables, filing cabinet .....	15
Stationary books, forms, etc.....	20

Total office equipment and supplies .....

#### Inventory Summary

Total buildings .....	\$4450
Total crates and packing material .....	1887
Total platform equipment .....	782
Total office equipment and supplies .....	530

Grand total inventory .....

## BUILDING HAS HELD ITS OWN SAY CONTRACTORS

Contractors, builders and lumber firms, while not enthusiastic over last year's business, say that they have at least held their own. Work which has been done has been in the nature of repair work, few new residences or business houses having been erected. However, predictions seem to be that with several industries promising bright futures, the building business will assume greater proportions next year.

# Annual Report of the Secretary The Colorado Co-operative Lettuce Association

## From December 1, 1924 to December 1, 1925

### RECEIPTS AND EXPENDITURES

Balance on hand, December 1, 1924:		
First National Bank,		
Buena Vista .....	\$ 296.56	
First National Bank,		
Salida .....	357.21	\$ 653.77
Receipts, Association Account:		
Refunds, freight, tel. and tel.,		
office rent, etc. ....	843.51	
Sales of lettuce and pea seed	409.27	
Sales Mat. & Sup. & property,		
(2 platforms, \$1150.00) .....	1754.32	
Commissions or deductions to		
cover expenses .....	27040.61	
Loans and transfers, (loan		
\$1000.00, transfer \$292.99) .....	1292.99	
Bunker ice, D. & R. G. W.		
R. R. ....	1408.80	32749.50
Receipts, growers' account,		
growers' net sales .....	53486.37	53486.37

### Expenditures, Association account:

Administration:		
Salaries .....	J. \$ 2102.00	
Tel., tel., light, office		
supplies and rent .....	625.51	\$ 2727.51
Packing:		
Material and supplies .....	3498.50	
Labor and ice labor .....	7455.76	10954.26
Operating expense:		
Freight, drayage, express..	1489.51	
(Including old frt. bills.)		
Material and supplies .....	103.52	
Field expense .....	172.55	
Pea and lettuce seed .....	149.91	
Demurrage and detention	126.50	
Inspection .....	450.00	2491.99
Miscellaneous:		
Rental .....	242.50	
Insurance .....	408.99	
Interest .....	1967.37	
Transfers .....	292.99	
Loan .....	1000.00	
Taxes .....	244.69	
Ice .....	627.50	
Bonds, paid .....	3450.00	
Contributions, boiler, power		
and light for platform..	381.07	12614.11
Total Association expenditures		\$28767.87
Expenditures .....		53488.00
Balance, First National Bank,		
Buena Vista, Colo., Dec. 1..		4613.77
Total Credits .....		\$86889.64

Total Debits .....

Debits and Assets:	
Inventory items .....	\$ 7649.00
Cash on hand .....	4615.77
Accounts receivable,	
(collected Dec. 11) ....	2000.54
Total assets .....	\$14263.31

### ASSETS AND LIABILITIES

Credits and liabilities:	
Bonds due 1929 .....	\$ 8250.00
Revolving fund (due	
growers) .....	1831.86
Surplus .....	4181.45
Total liabilities .....	\$14263.31

NOTE: Surplus represents legal reserve for the retirement of bonds, \$1230.00 (bond on five years,) replacement of property \$996.00, (10 per cent depreciation,) and unused reserve \$1955.45.

The Association also has outstanding about \$1,000 in railroad claims, which should come in within a few months. We have paid 8 per cent interest on \$11700.00 bonds for four years now, and have retired nearly one-third of them. While this report is being made up we are paying off twenty-eight more bonds and paying 25 per cent on all outstanding bonds which reduces our yearly interest charges over one-half. We have plenty of money and property to pay all our indebtedness immediately if necessary.

We shipped this year 98 cars, two of which had no lettuce, peas, or cauliflower in them so are not counted in the following tables.

The following are the average prices net to the grower this year:

15700 crates of lettuce averaged net per crate .....	\$ .98
10400 crate of peas averaged net per crate .....	5.25
7500 crates of cauliflower averaged net per crate .....	.58

The following table shows the shipments and prices for three years and also the average prices per crate to grower. While these net prices are a better average than any other district in the state can show, shipping during the same period we have, it must be remembered that in addition to paying these prices, this Association has paid \$20,000.00 in back debts from the 1922 business, it has improved its property, paid \$4850.00 of its bonds and over \$5700.00 interest on all the bonds.

### Prices on Shipments for Three Years From Buena Vista, 1923, 1924 and 1925:

#### LETTUCE

1925—29598 crates averaged grower per crate .....	\$1.45
1924—12853 crates averaged grower per crate .....	2.50
1925—15700 crates averaged grower per crate .....	.98
Tree years—58151 crates averaged grower per crate .....	1.56

#### PEAS

1923—4370 crates averaged the grower per crate .....	\$3.80
1924—5540 crates averaged the grower per crate .....	2.25
1925—10400 crates averaged the grower per crate .....	3.25
Three years—20310 crates averaged the grower per crate .....	3.08

#### CAULIFLOWER, (Pony or 1/2 Crates.) 4

1923—4844 crates averaged the grower per crate .....	\$1.22
1924—10396 crates averaged the grower per crate .....	.70
1925—7500 crates averaged the grower per crate .....	.58
Three years—22740 crates averaged the grower per crate .....	.76

These shipments make a total of 292 cars and they netted the growers approximately \$170,000.00 or an average of \$595.00 per car, which on basis of 330 crates to the car and counting two cauliflower crates equal to one crate of lettuce, the average has been \$1.80 per crate for all produce for three years.

The results obtained by the ten highest growers for three years are shown in the following table:

10 growers, 1923—\$17,108.00 off of 51 acres, average per acre .....	335.00
10 growers, 1924—\$19,044.00 off of 65 acres, average per acre .....	293.00
10 growers, 1925—\$22,670.00 off of 90 acres, average per acre .....	250.00
10 growers, 3 years—\$58,822.00 off of 206 acres, average per acre .....	265.00

These figures show what can be done by growers who have suitable ground and properly cultivate and care for it. The following are the ten highest growers the past year in the way of returns. While some other growers have made more per acre, these ten received the most money. These growers represent the production of all three principal vegetables: peas, cauliflower and lettuce:

Cyr & Hamdorf .....	\$3051.00	Frank Behrman .....	1914.00
Tom Parks .....	2836.00	Elmer Roberg .....	1772.00
Arthur Apel .....	2642.00	Chas. Hactrieb .....	1703.00
John Burleson .....	2307.00	Total .....	\$22670.00
Switzer & Reformatory .....	2306.00	Average per grower .....	\$2267.00
Clyde Morrison .....	2189.00		
Baumdecker Bros. ....	1950.00		

The Association owes a great deal to our selling agents, The American Fruit Growers, Inc. They made a particularly good record this year when markets were flooded with vegetables and got us prices which were far better than any other district got. Mr. Joslyn, the Sales Manager and his Company, The American Fruit Growers, Inc., should have our best endorsement, as the prices they have obtained in our three years with them have been the best in the state.

Respectfully Submitted, W. J. BROADHEAD, Secretary

# A Tremendous Price Reduction

On January 7th, 1926, Dodge Brothers, Incorporated, will announce a tremendous reduction in the prices of their complete line of motor cars.

These reductions will apply on all cars bought after midnight December 15, 1925.

When the new prices are made known on January 7th, the full amount of the reductions will be immediately refunded to all purchasers since December 15th.

These revolutionary reductions are made possible by a recently completed ten million dollar expansion program---new buildings and equipment that will nearly double the capacity of Dodge Brothers' factories in nineteen twenty-six.

There is no change in the policy upon which Dodge Brothers established their leadership eleven years ago---the policy of constant improvement without yearly models.

## SALIDA AUTO CO.

133 West Third Street,

Salida, = = = Colorado

George Harrison Phelps, Inc.  
Detroit, Mich.

# MATERIAL GAIN SHOWN BY AUTO DEALERS

Automobile dealers seem to be unanimous in their opinions that the year 1925 has been one of material gain for them. To quote verbatim some of their reports:

L. B. Jordon, manager of the City Motor Sales company, "This business, since having been taken over from the Ahern Motor company, on June 18th, has made numerous improvements, both on the exterior and interior of the building. We have enlarged the parts department and we are now carrying one of the largest Ford parts stock west of Denver. We also run a parts wagon and deliver supplies to all of this immediate territory, besides we have a service truck, equipped with a wrecking crane. We have a well equipped shop, a large display room, and we are enjoying a good business with the expectation of increasing it as time goes on."

The Chevrolet territorial manager, Guy Hess, says he also has had the best year yet since he has been in the business here. More cars have been sold and are giving excellent satisfaction with their new improvements. Rural districts have been particularly contributory toward his success and the outlook is especially good for the coming season.

Mr. Powers, of Powers & Laird, who are proprietors of the Rainbow garage, says that although they took over their business only September 10th, this year, that if results so far are any indication of a bright future, then prospects for 1926 are certainly good. Mr. Powers, an ex-service man, came here from Denver and he says incidentally that unemployment conditions here are not so bad as in the larger city. "In fact," he adds, "the only unemployed here are those whom I would term habitual loafers."

Mr. Costella, who has the Centru garage, says, "Business has increased 25 per cent during this past year, car sales in particular having picked up. We have been to considerable improvement expense in enlarging our office and we have doubled the size of our repair shop. Fireproof doors have also been installed throughout the building, making it practically impenetrable by fire."

Mr. Goddard, of the Salida Auto company says, "Business was good

during 1925, and I feel that a 10 per cent increase for next year is a conservative estimate. Cash sales on cars during 1924 reached 65 per cent and during 1925 90 per cent."

Young & Rorer, who handle Star cars, have installed a new \$200 electric sign during the past month and improvements are always indications of success. Next year they will handle a Star six with their usual line of fours, and no doubt this will prove an added attraction to the already big list of Star owners and boosters.

The "Ford-Drive-It-Yourself" in-

dustry is thriving under the management of H. J. Cook, who has increased his business 50 per cent this year. Mr. Cook has four livery Fords in constant use and could have more at times. In fact, he plans to increase the number of cars for hire to a total of about fifteen or sixteen this coming summer. Mr. Cook would like very much to see the Ute Trail road to South Park and on to Denver, pushed and is inclined to contribute materially to this project, feeling that it would prove a decided benefit to Salida and the surrounding country.

## PLENTY GOOD READING MATTER AT CITY LIBRARY

By IDA FRISCH  
Librarian.

The Salida Public Library has been housed in its own building since 1908. This library, as almost every public library is, was sponsored by the club women, who are constantly loyal to the institution. The ground on which the library stands was given by a club woman. The building was made possible by them, they having secured a part of the funds from Andrew Carnegie.

For a number of years the library has been classified according to the Dewey Decimal Classification, which is the recognized classification for libraries throughout America. The library of Congress catalog cards are being issued. A fund left by Wm. Harbottle to be used for reference books and magazines, supplies our reference room. No provision is made by the city for books and magazines, these being purchased with the money received from fines and pay copies. The library now contains about 7,700 catalogued volumes and possibly 2,000 volumes not catalogued. In addition to these, we have a splendid file of magazines, many prints and copies of masterpieces of art, and some of the United States documents. The privileges of the library are extended not only to citizens of Salida, but also to the residents of the country and surrounding towns.

During the year just passed 699 new volumes have been added; \$360

was collected from fines and pay-books; 348 new cards were issued; 18,457 books and 1,233 magazines were loaned and 4,851 readers used our reading rooms. The library is open every day and evening in the year excepting Sunday and legal holidays.

It is an institution for education and the betterment of the community in every way. A hearty welcome is given to all to use it in every possible manner.

As librarian, I wish to thank Mrs. C. L. Shivey, who has given so much of her time gratis to library work; Mrs. A. E. Rice, for book lists and book reviews, and the teachers of the public and high schools for their cooperation and instruction given pupils in the use of the library.

### SALIDA THE BEAUTIFUL

With the many mountain parks, tributary to Salida, no spot in the world affords the lover of nature any more beautiful places to camp and dream than here. There is in addition to this, mountain scenery that would make the famed Alps fade in comparison.

World travelers say this comes much nearer to being paradise than any spot they have visited. Write to your friends and tell them what Salida has to offer in this line and suggest that they spend their next vacation here.

Send a Record to your friends for a Christmas present.

## National Lumber and Creosoting Co.

**W**E wish to express our appreciation to the citizens of Salida and vicinity for their co-operation in erecting our creosoting plant on the site of the old Ohio Smelter Company grounds; and are pleased to state the work of construction is progressing nicely and we expect to be ready to operate the plant the last of February or the first of March. We also wish to thank the tie producers and sawmill operators along the D. & R. G. W. Ry. lines in Colorado and New Mexico for their co-operation.

We extend an invitation to visit our new plant and get acquainted with us, as well as the process of treating timber in a modern pressure creosoting plant.

WISHING YOU A MERRY CHRISTMAS AND A HAPPY AND PROSPEROUS NEW YEAR—

NATIONAL LUMBER & CREOSOTING CO.  
J. L. Morris, Supt.

# The Denver & Rio Grande Western

Serves the States of  
Colorado, Utah and Mexico

The Leading Commercial and  
Manufacturing Cities  
The Most Important Mining Districts

and

The Principal Agricultural  
Valleys of the Intermountain  
West are Located on  
the Line of



## The Denver & Rio Grande

Expenditures planned for 1926, totaling more than Nine Million Dollars, (\$9,000,000), will provide Increased Station and Sidetrack Facilities, additional Locomotives and Freight Car Equipment, improved Road Bed and Construction of New Lines and Constitutes the Greatest Improvement Program in the Rio Grande's history.

A large part of this money is to be Spent in Colorado and will be a Substantial Contribution to the continued Prosperity of the State. These Great Improvements esire to furnishare Evidence of the Rio Grande's Earnest D, the Territory served by its Lines with an Adequate and Dependable Transportation Service.

When You Ship or Travel

Patronize..the

Denver & Rio Grande Western  
Railroad

# Co-operation in Marketing Urged by Local Farmers; Membership Is Growing

(Continued from Page 1)

tions: marketing, legislation, and have formulated a great program to be carried out by the officers and leaders of the different units of the national Union.

Agriculture has a great purpose and the watchword of our membership is the most good for the greatest number.

## LACK OF WATER WAS BLESSING TO FARMERS

M. E. Hill whose farm near Poncha Junction is representative of the best of Colorado ranches, is extremely optimistic about the future for farmers and stockmen in this section. Mr. Hill declares he feels that the shortage of water has actually been beneficial to the ranchers in this vicinity. Heretofore, irrigation has been done by the flooding method, that of water being turned upon the fields and turned it off when the spirit moved the farmer; needless to say a very extravagant procedure, particularly when water was scarce.

"Crops have been better the last two or three years because the farmer has been more economical with the water supply, and have turned their attention to reaching spots of ground usually covered by flood water.

Another farmer in a different section of the country says that there is no doubt but what we have one of the best farming and dairy communities in the state, one that has wonderful possibilities for future development, and one that rarely experiences crop failures. This same farmer says that in his vicinity this year oats and barley made eighty bushels to the acre, wheat fifty bushels and potatoes 200 sacks to the acre. About horses, he says that the prices are not high. This county certainly produces some of the best in the state.

est number. And, visa versa, the greatest number are bound to do the most good. Farmers all realize the importance of scientific production, but have given but little thought to the commercial methods of marketing their wealth of production of livestock and farm commodities. The great program of our leaders has been to bring the knowledge of the fact of the importance of marketing intelligently, without lowering the standard of a neighbor's product.

With the development of the great program, we find union commodity marketing growing from day to day in the localities where farm organization is most active. In these localities we find immense grain elevators, creameries, cream stations, poultry markets, hay mills, flour mills, co-operative buying and selling facilities of all kinds to carry out the most important factor in the agricultural program, the commercial part of the industry.

Organization is the most important factor of this program and it is just this part of the program that the farm organization of our county has been going through—soliciting membership and carrying on the organization work has been the task

The Mountain States Telephone and Telegraph company experienced a successful business during 1925, and expect a substantial growth during 1926, particularly if Salida sees the development which it anticipates. The telephone company attained a gain of thirty-six stations during the year making a total of about 900 phones in use in the city now. Twelve hundred dollars was expended on improvements during the year for decorations, heating plant, etc. A force of ten operators is maintained, besides the office force and the outside plant force of three. It is contemplated that about 1200 feet of cable will be installed for relief in the downtown business districts, in fact, the material is now on hand for this improvement.

of the officers of this local. But the purpose of the efforts are just at hand. The local was organized on July 8, 1923, with a membership of twelve. The work has progressed wonderfully and to date the union ranks among the leaders of the state. At the last convention of the State Union the local had membership sufficient to send one delegate or cast one vote at the convention, but 1926 finds us with a membership sufficient to cast three votes at the convention and plans are being made to send the three delegates.

As in the past, the organization has had in view the benefits to be derived through co-operation. The officers of Chaffee local are determined to make New Year resolutions to carry the organization to the height of its formulated program, and with our local membership growing, and every one a support to the cause, we will be able to introduce the commercial benefits most suited to our locality and conditions.

The organization has many benefits to be derived commercially at present. The fire insurance incorporated within the membership of the state, carrying the membership at a rate that saves the members thousands of dollars per year; the hail and crop insurance; the livestock commission company, located at all the principal markets of the United States, seven all told; and the Denver company, leading the Denver market in hogs and sheep and second on the cattle market. Through the Chaffee County Shipping Association the membership will share in the profits and be welcome as a unit of this branch of the organization. The local conditions are becoming better from day to day, not only from our own efforts but through the commercial changes brought about by other lines of industry and the steady trend toward normal conditions.

Other labor organizations are becoming interested in our efforts and extend a helping hand to carry out the great program that will grow and

be a financial benefit to all concerned. Our local appreciates the courtesy and support of the business element of our county and we strive to better conditions which will strengthen our different methods of livelihood.

The leaders in our program see a great future in co-operative marketing and farm organization, also do the leaders of our nation keep call-

ing to go on and on with the program. So a welcome hand is extended to the farmers of our county and state to become workers in their own behalf and the purpose of agriculture. To create harmony and prosperity and good will among men. Strive for a bigger and better county, bigger and better cities in our county, and work for the betterment of every upright,

industrial enterprise within our midst.

Once more we invite the farmers of our county to join Chaffee County Local No. 408; and we extend greetings to the people of our county and state, wishing you all a Merry Christmas and a Prosperous and Happy New Year.

Chaffee Local No. 408.

Don't Forget That

# Velvet Ice Cream

for

## Christmas Dinner or Lunch

Bricks and Specials, Sherbets and Ices  
Different Colors and Flavors

Order NOW

Our Ice Cream Is Pastuerized

## Salida Creamery Co.

# Farmers' Educational and Co-operative Union of Colorado

## State Union

### Fire Insurance

The Farmers' Union Mutual Protective Association, which is the fire insurance department of the Colorado Farmers' Union, of which the Chaffee County Farmers' Union is a unit, has saved to its membership an average of \$1,000 per week during the past five years, and has been saving a like sum to its policyholders right along.

Why not, "Mr. Farmer," join with your brother farmers in the Farmers' Union and procure some of this protection at a great saving over old line insurance rates? See Colin P. Campbell, our local agent at Salida, or write to

J. H. GOLDEN, Sec'y-Treas.,  
30 Bank Block, Denver, Colo.

The people that think will all acknowledge, and they know full well, that in this highly organized system of society, where every industry is thoroughly organized, that there is no hope for the farmer except through farm organization.

We believe that the Farmers' Educational and Co-operative Union of Colorado and thirty-six other states, (which has more members than any other Farm Organization in America,) is the organization to which every farmer in America must look if he is to solve the many vexing social legislative and economic questions which effect the agricultural industry.

An organization to accomplish this, must be intelligently directed, it must have proportional representation from all its members so that proper direction and methods can be secured. It must be flexible enough to take up every question locally, state or nationally that effect our welfare. It must have the opportunity of expression from every member. It must have a system of local units that proper and intelligent personal contact may at all times be accessible to every farmer who joins. It must have its own medium of publicity. It must necessarily be, that its power, whether locally, state or nationally, is based entirely on numbers of members and upon their full understanding of the question at hand. It must of a necessity keep continuously before it that we are organized for self protection with justice as the final goal, therefore, we have fully in mind, that we are definitely connected with the welfare of every community in which we are organized but at no time do we desire to be penalized economically for maintaining a community spirit when those that handle our product and whose welfare depends upon our success, refrain from also maintaining the proper spirit of community life.

We beseech the business men and professional men everywhere to not place stones in our path, but to lend expressions of faith in our honest endeavor and we ask every farmer everywhere to come into our organization and become a part and parcel of the movement which has no other function than to place agriculture on a business-like basis. See E. E. Doering, our Local President, and Joe H. Spence, our Local Secretary, or write this office for full particulars.

304 Bank Block Bldg., Denver, Colo.  
T. E. HOWARD, Sec'y-Treas.,

### Live Stock

FARMERS' UNION LIVE STOCK COM., Inc.  
DENVER UNION STOCK YARDS  
DENVER, COLORADO

This market agency is organized for the use and benefit of the livestock producers, shippers and feeders. Our salesmen and buyers have stood the test of years in active service and are capable and efficient and will handle your stock, both as to sorting and selling in such a manner that it will produce the highest net returns possible. Along these lines your business is solicited and your co-operation appreciated.

W. E. QUAYLE, Manager.

Al. P. Cooper, Cattle Dept.  
Frank Schoeninger, Hog Dept.  
W. A. Snyder, Sheep Dept.  
Earl J. Yates, Order Dept.



## OFFICERS OF THE LOCAL UNION:

E. E. Doering,  
President

Joe Spence,  
Secretary

# Lumbering Is Among Our Largest Resources

One of Salida's most extensive and valuable interests is that of the Cochetopa National Forest whose office is located in this city. With Mr. C. B. Mack, forest supervisor, the office personnel is comprised of ten people and the records kept are numerous and varied since six districts are represented in this forest area.

Much is heard and read about danger of depletion of marketable, usable timber throughout the country, but this forest does not face any immediate famine in this regard. In the 930, 220 acres of which Cochetopa Forest is comprised, there are one and one-third billion board feet of lumber, mature material, and an annual cut of approximately 26,425,000 board feet is allowed through an estimated scale prepared in the supervisor's office. At this rate, with a reserve supply procured from the annual production which becomes mature from time to time, this supply should hold out for about fifty years.

Reforestation begun in 1911 and 1912 is also being experimented with, with a marked degree of success, and upon this no doubt can be depended a goodly supply of material in the future.

The location of the largest reforestation project is on the eastern slope of Marshall Pass. Englemann spruce being adaptable for this altitude, was used near the headwaters of Poncha Creek, this place being chosen for several reasons: first, the Continental Divide being a watershed between the eastern and western slopes, the area of experimentation was assured of a permanent moisture, and the trees when grown, will in turn regulate the retention and flow of water for this region; second, being in such proximity to Salida and future demand for timber becoming even greater than at present, this available source will prove very popular to operators, also because of the nearness to the railroad; third, results of this experimentation will be plainly visible to the many passengers who travel over Marshall Pass on the D. & R. G. W. railway; fourth, this area is especially adaptable for testing out the theory of erosion. This project will eventually comprise fifty-one hundred acres, and will be continued and enlarged, since a remaining one hundred and fifty thousand acres should be replanted. A smaller scale of reforestation is at Buxton, a few miles east of Sargents, where yellow pine is being tried out and which seems to be a success. At Bonanza in the upper San Luis valley, Douglas fir, a tie timber and a high altitude evergreen, is being planted, while smaller areas of one acre each are being planted each year in Saguache valley. Several methods of planting are employed among which are broadcasting on snow, broadcasting

in spring and in fall, sowing seed in prepared seed spots, planting by means of a corn planter, and also by the "slip" method, that of making a slit in the ground with a spade and inserting a three-inch seedling, and lastly, the "deep hole" method, that of taking up soil and recovering the new plant with the hand. The last seems the only successful way, 75 out of each one hundred seedlings having lived through this process.

During the summer of 1925, five fires were reported in the Cochetopa Forest, two of which were railroad fires. "However," Mr. Mack says, "The utmost diligence is necessary at all times if we are to prevent forest fires which in themselves defeat the very purpose for which the forest is established. Efforts of the people in fire prevention are most keenly appreciated by the Forest Service but only a beginning has been made in this line, and co-operative efforts must be continued in order to wage a successful fight against starting of fires, mainly by tourists and campers. All fires were caused by people, which means that people can help in eliminating them."

Growth of forage in the forest was remarkably good this year because of heavy precipitation the past year, but the fact is that the cattle and horse ranges are in a number of instances badly overgrazed, and in order to correct this situation it will be necessary to reduce the number of stock grazed. This will prove beneficial to the extent that while a fewer number of cattle are grazed, eventually more pounds of beef will be produced with a smaller amount of principal invested. The majority of sheep ranges are in fine shape and reduction in the carrying capacity on this range is not contemplated now. Reports show that fifteen thousand seven hundred and eighteen cattle and horses, and forty-two thousand three hundred and forty-six sheep and goats grazed in this forest last year under a total of one hundred and fifty-six permits.

One hundred miles of road were built this year by the Forest Service, in co-operation with some outside help. The Cebolla-Cathedral road, which will be completed by August 1, 1926, and which already has cost \$13,400, is the largest project with which the Forest Service has been associated this summer. This road makes it possible to go from Pinas Creek, a short distance west of Cochetopa Pass, direct to Lake City and Creede, and makes the Rio Grande valley more easily accessible, besides being in a direct line with the southern route to California via Wolf Creek Pass.

Twenty-five per cent of the amount received by the Forest Service from grazing fees, sale of timber and other receipts, is turned over to the state

## Work Progressing on Plant for National Lumber and Creosoting Co. Holdings

Work on the National Lumber & Creosoting company's plant, which is being erected on the site of the Ohio & Colorado Smelting company and which consists of about 100 acres, is going forward rapidly.

The company expects to have their plant in operation about the latter part of February and will employ 100 to 125 men. It is estimated that one million ties will be treated in 1926, and several hundred thousand feet of switch ties and bridge material for the D. & R. G. W. Ry.

Sixty men are employed at present on construction work. A dock 700 feet long is being built which will take care of "spotting" 40 cars, 20 on each side. The dock is elevated to the height of the floor of a car. There are four twenty-four-inch gauge tracks on top of the dock to facilitate the movement of the small tram cars from which ties will be loaded and unloaded from standard and narrow gauge cars, then switch-

ed in trains of sixteen cars to the treating cylinders where ties will be held under pressure from three to four hours in order that they may be well penetrated with creosote. Two cylinders, six feet in diameter and 182 feet long, made of one-half inch boiler plate, are being installed. The cylinders are being constructed with tracks inside in order that the tram cars may be moved in and out. These cylinders are built to withstand 150 pounds of pressure to the square inch. In the machinery room are eight pump units of various sizes for

handling the creosote and maintaining pressure on the treating cylinders. Seven large steel tanks are being erected, three of which will have a capacity of 100,000 gallons, these to be used for storage of creosote. Four other tanks with a capacity of 40,000 gallons each will be used for pumping creosote into and out of the cylinders.

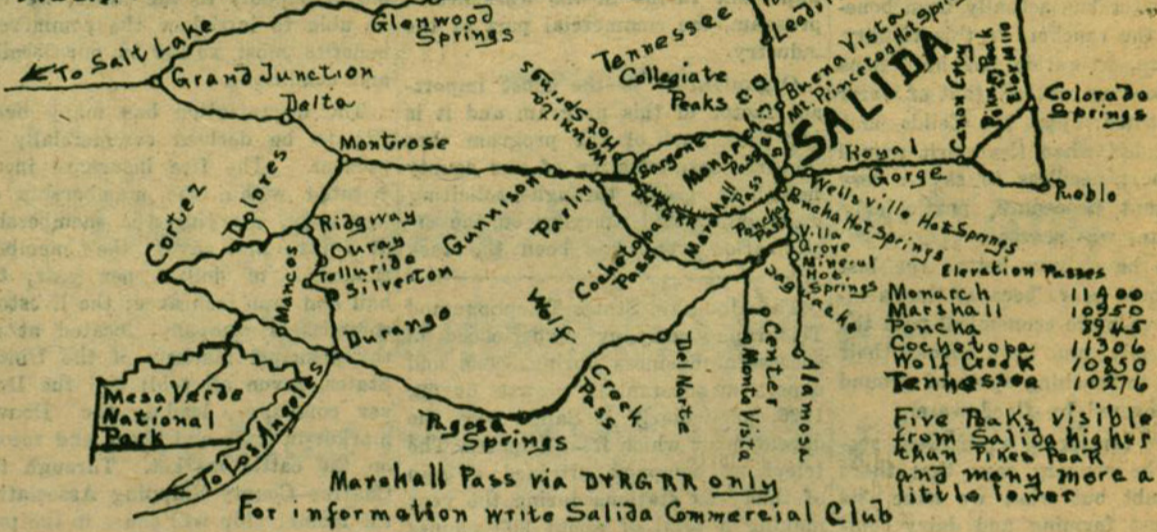
There will be two large boilers, each of which will carry 125 pounds pressure. Steam from the boiler to operate the pumps and heat the creosote which must be kept at 180 to

200 degrees Fahrenheit.

The company is purchasing a thirty-ton modern twenty-four inch gauge locomotive to be used in switching the tram cars about the plant. Several miles of standard gauge and thirty-six inch gauge track are being laid in the yard. Approximately 8,000 ties were used for this purpose and one carload of track spikes and track bolts were purchased.

All timber creosoted at this plant will come from Colorado and New Mexico forests, and the company has also taken over the purchase of ties for the D. & R. G. W. railroad and will spend approximately three-fourths of a million dollars a year along the lines of the D. & R. G. W., in Colorado and New Mexico for ties.

**SALIDA**—The gateway to Colorado's most wonderful mountain scenery by the D. & R. G. W. RR or fine Automobile Highways over Monarch, Marshall, Poncha and Cochetopa Passes. To the Gunnison River fishing or to the Cliff Dwellings of MESA VERDE PARK.



## Salida, the Gateway



YOU WILL APPRECIATE the prodigality with which Nature endowed Colorado, only after you have visited Salida and the beautiful places near it. To attempt to describe here the limitless beauties of the mountains surrounding Salida, the lakes that lie so near their summits in the blue shimmering waters of which may be seen reflected stately pines that line the shores, or to describe the mountain streams that lead from the perpetual snows to the green valleys below, would be but to give a vague and bewildering idea of it all.

Massive sentinels command in their silent grandeur. Their snow-capped peaks reach into the skies almost encircling the city of Salida and afford most wonderful outings to the lover of out-of-doors.

Hundreds of miles of splendid auto drives reach out in every direction along the streams, with innumerable side drives to the lakes, and almost to the summits of the mountains themselves. Camping places too beautiful to describe are numerous and in the clear waters of lake and stream lurks the gamiest of all fish, the mountain trout.

From Salida radiate, as spokes from a hub, many of the most famous motor ways of the West. Southwest from here the National Park-to-Park Highway stretches in the direction of Mesa Verde National Park, rich in scenic grandeur and veiled mystery and a vanquished race. The Rainbow Route passes westward over the impressive Monarch Pass at an altitude of 11,400 feet to the fascinating stretches of the roaring Gunnison, in the direction of Montrose. The Ocean-to-Ocean Highway touches at Buena Vista and reaches the Eagle River and Glenwood Springs by the way of the celebrated Tennessee Pass. And the National Old Trails Road from New York to Los Angeles passes through this pleasant little city at the Hub.

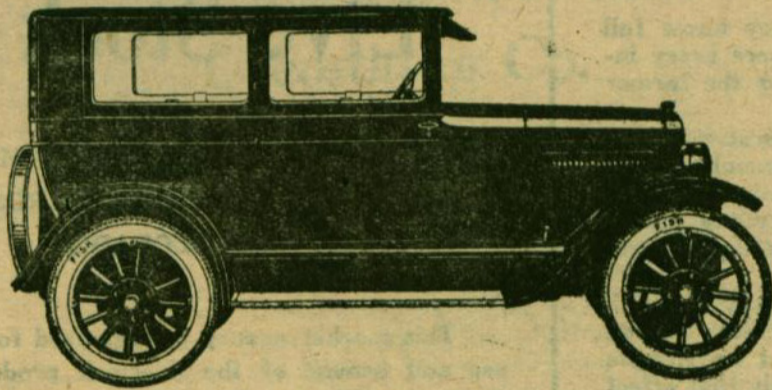
The Denver & Rio Grande Western Railroad, popular for half a century with the traveling public on account of the wondrous natural beauties it reveals, serves Salida with ten passenger trains daily. From here its lines extend North, South, East and West, affording the traveler a diversified selection of routes.

Entirely in keeping with her magnificent surroundings, Salida is a beautiful city. Her people exert civic pride. They are adding to the charm of their environment by developing the natural resources. They intend that Salida shall be first, not only in attractiveness, but first in civic advancement and in industry and thrift.

There are 5,000 satisfied people in this city and they would welcome you among them. They are enjoying the exceptionally equable Winter and Summer climate of Salida and they invite you to share with them in these privileges should you care to make your home here.

Salida people dispense happiness, hospitality, good cheer. Their trademark is a smile. You will like to visit Salida

## This Christmas, Pool the Family Funds and buy an Overland Six



**De Luxe Sedan, \$1095**  
**Standard Sedan, \$895**

PRICES F. O. B. TOLEDO

Year after year, as regular as Christmases have come and gone, you have registered a vow that "NEXT" Christmas you would turn over a new leaf—"next" Christmas you would exercise better judgment—"next" Christmas you would so plan your own and your family's expenditures that you and yours would receive something more truly ACCEPTABLE, something more LASTING, something more inherently WORTH-WHILE.

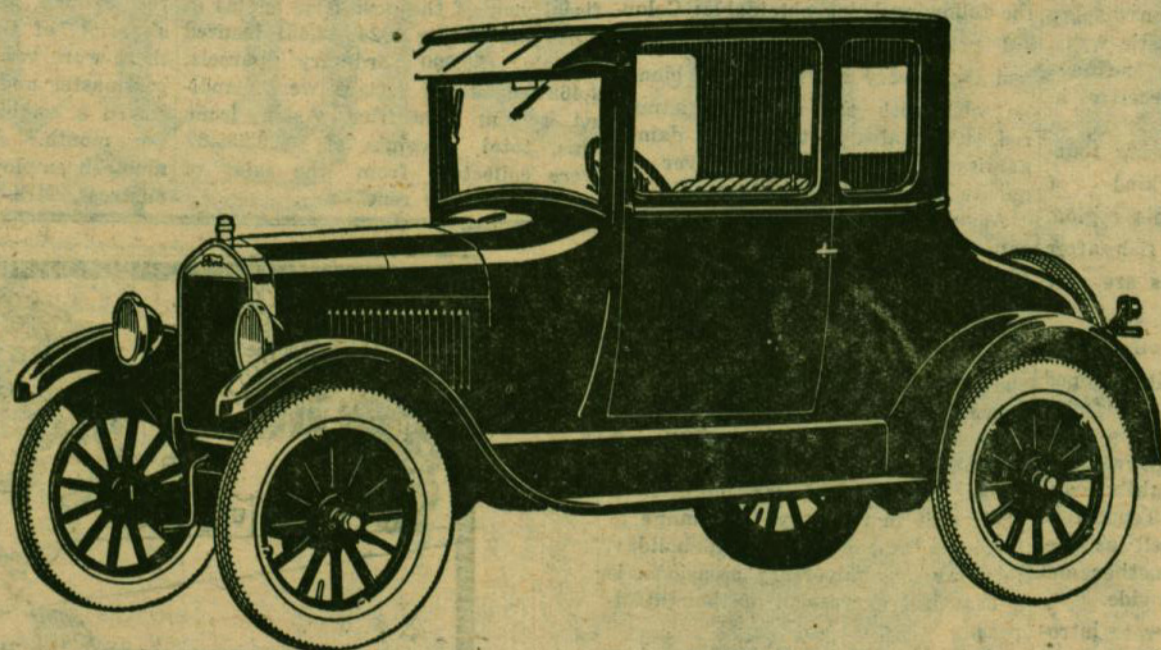
Well—"next" Christmas is here. That "next" Christmas has become THIS Christmas. NOW is the time—NOW is the occasion—NOW is your opportunity to crystallize your vow.

An Overland Six! Why not? You can do it! Buy it "on time." Everybody is doing it. Only a small amount down, 52 weeks for the balance, longer if you want it. You can take care of future payments easily out of your income. The money you would otherwise spend for mere Christmas superficialities will make this superb car your own.

The beautiful big Six Overland pictured on this page is priced at only \$895. It is without exception, the biggest 895 dollars' worth of automobile in the world today. An engineering masterpiece. Equipment as complete, upholstery as fine, appointments as luxurious as in cars costing twice this sum. A car so good to look upon that admiring groups gather around it wherever it stops. A wonderful gift. And a gift you can afford. A gift you need. A gift for which every member of your household will everlastingly thank you, from the bottom of their hearts! THIS year, put a ban on costly Christmas indulgence. Call a halt on Christmas waste. Combine the family purchases. Own this Overland Six. A sensible thought. Such a gift prolongs the thrill of Christmas joy and pride for more than Christmas Day. It means sunshine and fresh air. It means health and happiness. It inaugurates a new era of enjoyment and pleasure FOR EVERYBODY IN YOUR HOME, for years and years to come. See your Overland dealer now and arrange with him for delivery early Christmas morning.

WILLYS-OVERLAND FINE MOTOR CARS

**TOM IRWIN, Dealer**



## Coupe

Price, Balloon Tires

# \$663.94

F. O. B. SALIDA

The smart appearance of the Coupe distinguishes it as one of the most attractive of Ford cars, and its graceful lines are accentuated by the large fenders and wider running board.

Like the Tudor, the Coupe body is finished in deep channel green and has been built lower and set lower on the chassis as well. Interior upholstery of gray with a hairline stripe of green harmonizes pleasingly with the exterior color scheme.

Driving has been made easier by improved design

of the seat, lowered steering column and larger wheel and the adoption of a one-piece windshield and narrow pillars which greatly increase visibility. The wide doors open forward, making entry or exit easy.

The rear deck has been redesigned, giving better appearance and providing greater luggage carrying capacity. Standard equipment includes starter, demountable rims, windshield wiper, rear-vision mirror, dash light and four balloon tires.

LINCOLN *Ford* FORDSON  
CARS · TRUCKS · TRACTORS

## City Motor Sales

## SALIDA BUTTER SHIPPED TO MANY DISTANT POINTS

BY HOWARD SNEDDON  
The Salida Co-operative Creamery was organized about thirteen years ago, after considerable investigation, and first operated at the Dickman ranch, on Missouri park. This location was found to be inconvenient for local customers, merchants and outside shippers, and it was then moved to Salida.

Like most new industries, it had many difficulties to overcome before getting on a paying basis. The adjacent cream supply was small, the merchants were indifferent in handling the butter and there were more knockers than boosters.

Of late years the farmers have turned more to a limited bunch of cows and appreciate the value of a cream check. The spirit of community development is more apparent and the loyal support of our merchants and the farmers in Saguache, Fremont and Chaffee counties is responsible for the success we have attained. About two-thirds of our products are used in Salida, a great deal is used in small towns near and the surplus is sent to Chicago or California.

This year's returns have been very good and we look forward to 1926 with a very optimistic attitude.

As much as any other institution in the county, the creamery has during the past year reflected the general trend towards a return to normalcy; in other words, an effort was made to maintain a solid business foundation.

The creamery operators have been conservative but everything accomplished has been done with an impartial aim towards both the consumer and the producers.

## FISH AND GAME CLUB HAS MADE COUNTY IDEAL FOR SPORTSMEN

Continued from first page  
and in order to do this it is urged that the city build another fish pond close to the one they now have, with a runway connecting the two. These fish are admired by the entire population of this city and afford an ex-

## Flowers, as Well as Sun Shine in Plenty in Salida

One of the cherriest and most beautiful shops one can enter in this city, is that of the Salida Flower Shop and incidentally its contributory source, the green house. Blossoms appropriate for every season and for any occasion are on display here, arranged in most artistic ways. Also there are plants which one feels would be wonderfully attractive in

cellent opportunity of showing tourists who visit Salida the kind of trout that are raised in this region. It might be added that the fish, after receiving several salt baths are now in excellent condition.

It appears that deer are on the increase in this section and it is hoped with the aid of the game refuges that have been established in and about this locality that in a few years while riding up to Mr. Haight's beautiful look-out on top of Tenderfoot Mountain, tourists, as well as we, will be able to see the mother and baby deer along the road side.

It might be well, in order to introduce new blood among the deer, to make the necessary arrangements whereby a few bucks would be shipped in from the Kaibab Forest and liberated among our present herds.

It is further believed that wild turkeys should be bought in small numbers and an attempt made to restock the areas near Salida that are adapted for turkey raising. It is stated on good authority that many turkeys were formerly found in and around Methodist Mountain.

It is believed that owing to the favorable sentiment toward wild life that there is but little violation of the fish and game laws in this vicinity. It is the duty, however, of every law abiding citizen to report any violation that may come to his notice to the proper officials in order that all violations may be reported and the violators prosecuted to the fullest extent of the law.

To date, the membership of this association is made up almost entirely of the residents of Salida, but since the benefits derived are at least county-wide, it is felt that every citizen of the county should become a member.

one's home, since the custom of having a miniature conservatory in the homes is one of increasing popularity.

At present the Flower Shop is gay with holiday floral suggestions, the following being obtainable: Colorful poinsettias, crisp festive holly, and the silvery heather which blends so well with the usual Christmas red. And always there are dainty narcissus blossoms and the ever exquisite roses and carnations.

Aside from decoration uses, flowers can and do enter into our present day problems and business affairs. People say, "I just love flowers. If I could afford it I would have them all the time." One rose could give that joy; its unfolding could be observed day by day as its stem was clipped and fresh water given. A few blossoms appreciated by a flower lover accomplished far more than their cost in currency. Exchange of bouquets among friends at holiday, birthday or anniversary occasions, is a beautiful expression of thoughtfulness.

And of course nothing can ever usurp the place of flowers sent to the sick. A man whose daily work gave him no time to appreciate the opening of a lily or the development of a rose got genuine enjoyment from an enforced vacation in a hospital, where he had time to watch the unfolding of blossoms sent in by friends. During such times of illness, when persons are deprived of food or water because of physical infirmity, a friendly flower often detracts the attention from self, and helps one to forget the aching that cannot be satisfied until healing occurs after surgery.

Bereavements occur in each and all of our homes, and of all the times when flowers are most essential and appropriate, as true expressions of sympathy, this is the most important one. They alone are attestations of an understanding sentiment, when words, verbal or written, are superficialities.

Citizens then should entertain feelings of justifiable pride that there is in our city such a place of artistic beauty, and fitting appointments.

## POSTOFFICE SHOWS BIG RETURNS FOR YEAR '25

Perhaps few people in Salida realize the enormous business handled by their local postoffice, not only at this particular time of the year, but aside from the holiday season. The fiscal year of the postoffice begins in July, and during 1924, 14,431 insured parcels, 50,000 ordinary parcels, 4,462 registered letters were handled by our postoffice. Aside from this, total receipts of \$22,259.87 were collected from the sale of stamps and box rent.

From outside sources 80,000 parcels were received in the Salida postoffice, making an average of one every two minutes to be delivered by a carrier during his working time; special delivery letters numbered 4,080. From December 13th to the 24th, 1924, \$1626.10 in stamps were sold, 30,000 two-cents stamps alone.

The following comparison shows the growth of the postoffice over a period of thirty years: In 1895 there were two postal employees, the postmaster and his assistant, who received a combined paycheck of \$210 per month. At present there are nineteen employees, namely the postmistress, Mrs. Ella B. Montgomery;

her assistant, W. A. Densmore, five railway mail clerks, six office clerks, four city carriers, one rural route carrier, one mail messenger, who hauls mail to and from the depot and postoffice; besides two star routes are run, one to Garfield and one to turret. The combined salaries of these employees are now \$3,600 per month.

During the holiday season, a rearrangement of desks is made in the postoffice to facilitate the handling of Christmas mail. A parcel, upon being received at the window, is passed along with such rapidity that it scarcely pauses until it leaves the building, thereby approaching a record towards perpetual motion.



## FLOWERS

The Gift Always Appreciated

Nice Assortment of Blooming Plants and Cut Flowers

The Salida Greenhouse

Phone 39J

# 25 Years of Successful Operation

ABOUT 25 YEARS AGO A FEW RAILROAD MEN ORGANIZED THIS ASSOCIATION FOR THE SOLE PURPOSE OF PROVIDING A MEANS FOR THE BUILDING OF HOMES FOR THEMSELVES—OUT OF THIS MODEST BEGINNING HAS GROWN A BUSINESS WITH ASSETS OF AROUND

## Five Million Dollars

THERE CERTAINLY MUST BE A GOOD REASON FOR THIS REMARKABLE GROWTH

### Investment Plan

5 Shares	{ \$ 3.00 saved each month for one hundred months pays...\$ 500 —Cost \$300. Profit \$200—
10 shares	{ \$ 6.00 saved each month for one hundred months pays...\$ 1000 —Cost \$600. Profit \$400—
15 Shares	{ \$ 9.00 saved each month for one hundred months pays...\$ 1500 —Cost \$900. Profit \$600—
25 shares	{ \$15.00 saved each month for one hundred months pays...\$ 2500 —Cost \$1500. Profit \$1000—
50 Shares	{ \$30.00 saved each month for one hundred months pays...\$ 5000 —Cost \$3000. Profit \$2000—
100 Shares	{ \$60.00 saved every month for one hundred months pays...\$10000 —Cost \$6000. Profit \$4000—

### Loans

**\$14.35 per month will pay a \$1,000 Loan, interest and all, in 100 Months**

➔ We lend on first mortgages on improved Real Estate only

Figures Quoted Herein are Estimates Based on Past Experience.

## The Railway Savings and Building Association

HOME OFFICE—PUEBLO, COLORADO

PHONE, WRITE OR SEE

## The Nevens-Koster Agency

West Second Street

SALIDA, COLORADO

Telephone 155-J